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HST Webinar/Frequently Asked Questions

CIPH along with the Partners in Distribution Excellence hosts successful “Market Insights: Understanding Harmonized Sales Tax” webinar featuring Bill MacQueen of BDO Canada LLP

“Market Insights” is a new series of business-specific webinars co-hosted by CIPH designed to highlight key issues facing individual businesses and the industry as a whole. More than 20 sites representing approximately 60 industry professionals attended “Understanding the Harmonized Sales Tax”, the first webinar being presented in this program. This one-hour webinar presentation covered General HST Rules, Transitional Rules, Materials Purchasing, Purchases for Resale, Rebates, Labour and Installation, Supply and Install Projects, Specific Impact on the Construction Industry, Contract Structuring and Progress Payments and Holdbacks.

To assist with your HST transition planning, please see two links below that will provide you with valuable information on understanding the tax and how it will affect your business. (Note, the implementation timelines indicated apply to both Ontario and British Columbia):

- [Getting Ready for the HST in Ontario](#)
- [Transition to HST in Ontario](#)

Bill MacQueen has over 12 years of indirect tax experience focusing on Commodity Tax compliance and planning. He has experience in appeals, GST, HST, Provincial Sales Tax, Quebec Sales Tax, Insurance Premium Tax, Commodity Tax compliance and planning, and various Stewardship Levies. He regularly works with both private and public sector clients. Bill is a speaker on various commodity tax planning issues, including presentations on Harmonized Sales Tax planning for private sector and public sector bodies including hospitals, colleges and universities and non-profit organizations.

The Canadian Institute of Plumbing & Heating is a not-for-profit trade association. Founded in 1933, the Institute is a vibrant organization committed to providing members with the tools for success in today's competitive environment. More than 250 companies are members of this influential Canadian industry association. They are the manufacturers, wholesaler distributors, master distributors, manufacturers' agents and allied companies who manufacture and distribute plumbing, hydronic heating, industrial, waterworks and other mechanical products. CIPH wholesalers operate more than 700 warehouses and showrooms across Canada. Total industry sales exceed \$5 billion annually.



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