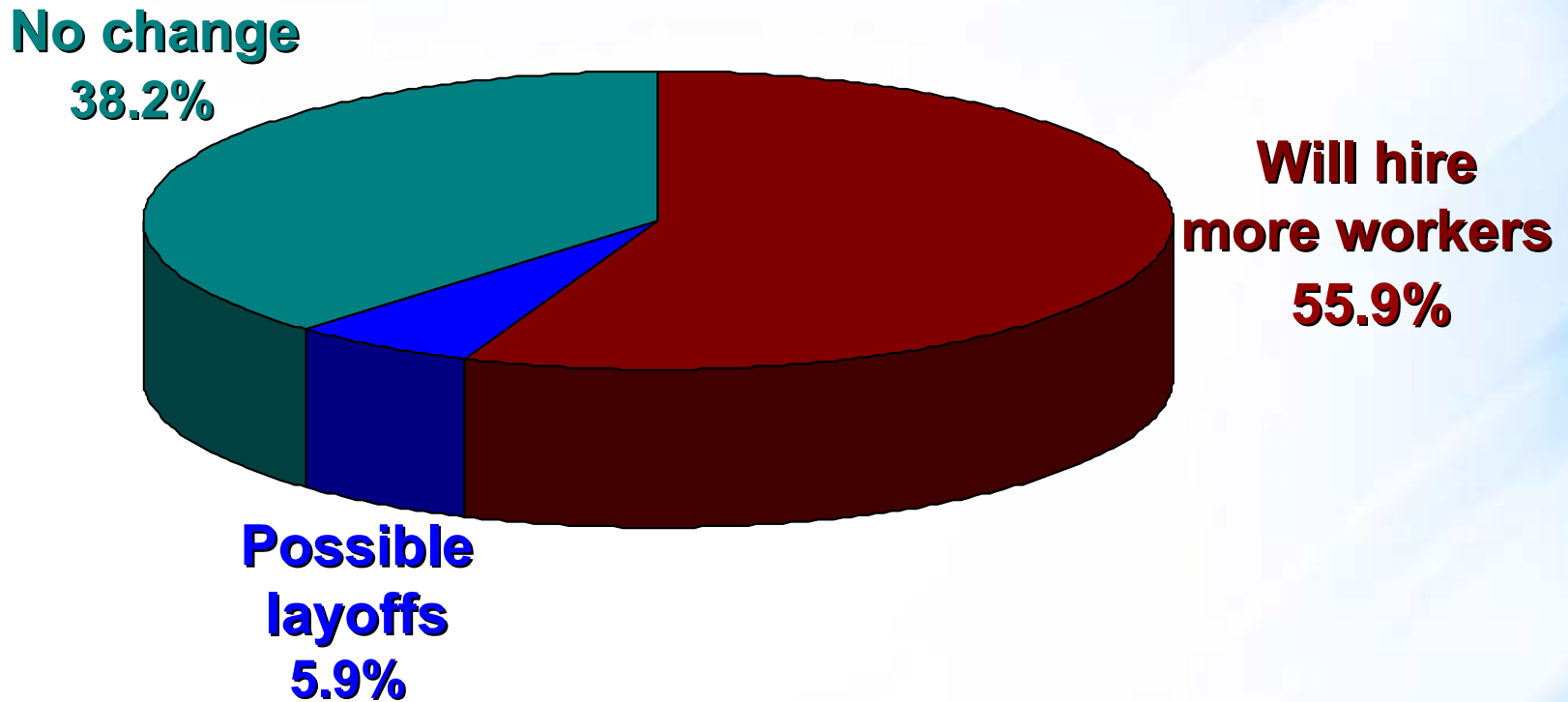


# What are your hiring plans for 2010?

## Results from Wholesalers & Specialty Wholesalers

(34/94 responses, 36.2% response rate)

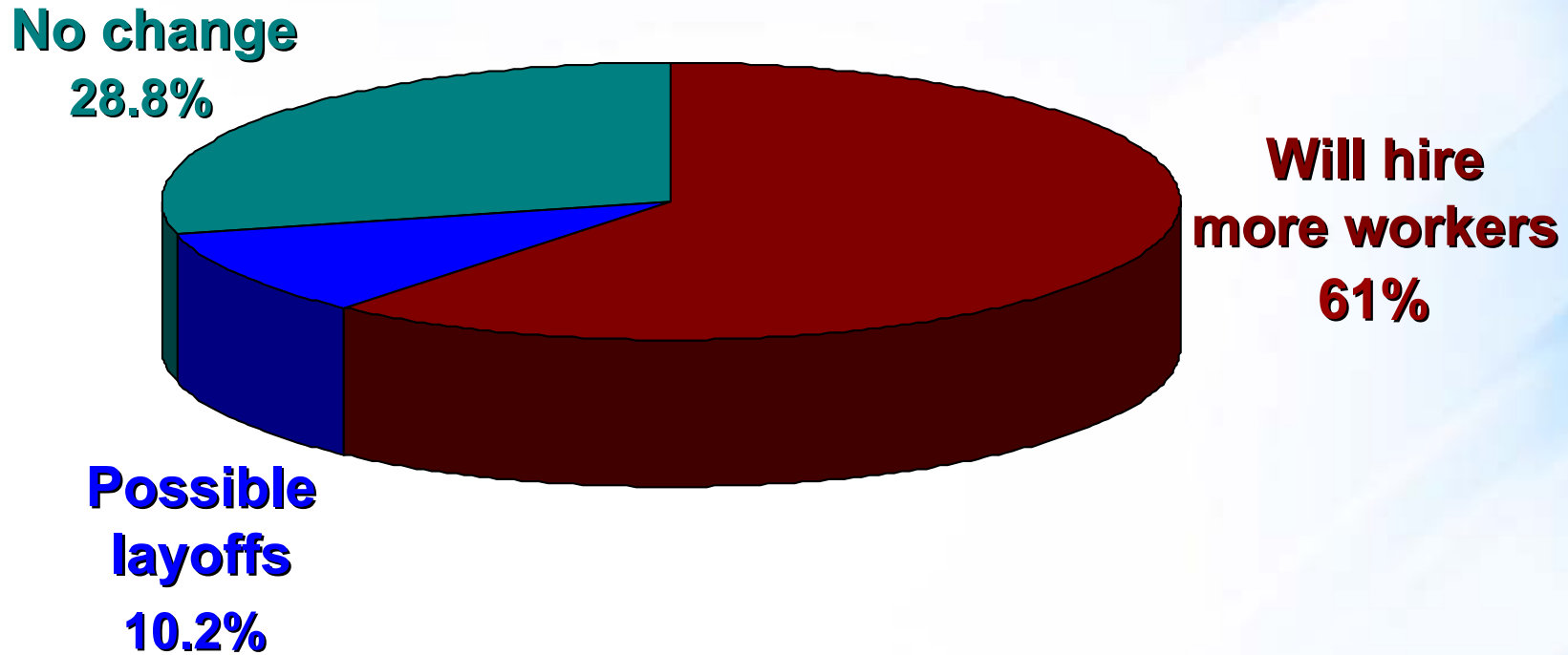


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# What are your hiring plans for 2010?

## Results from Manufacturers and Master Distributors (59/152 responses, 38.8% response rate)



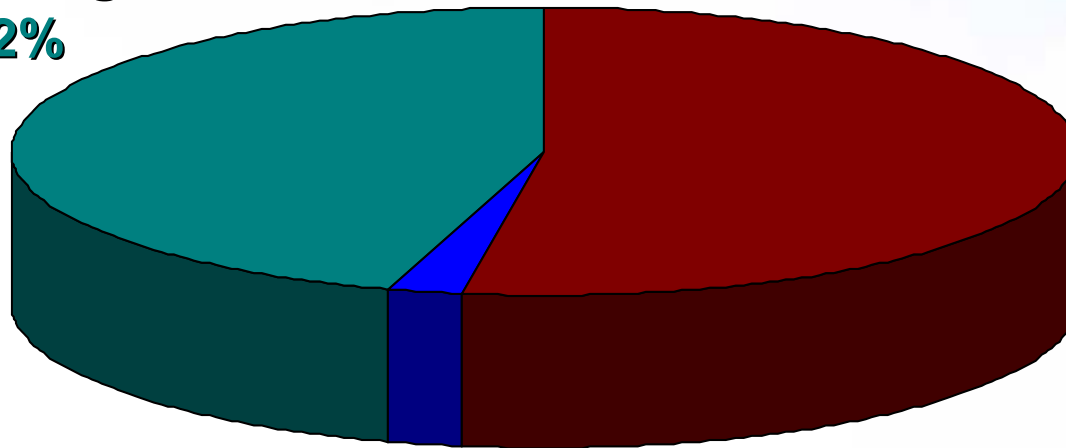
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# What are your hiring plans for 2010?

## Results from Manufacturers' Agents (42/108 responses, 38.9% response rate)

**No change**  
45.2%



**Will hire  
more workers**  
52.4%

**Possible  
layoffs**  
2.4%



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