

What's New

IPVF Council hosts successful "Strategies for Growth in tough times for Companies in the PVF Sector" Networking Luncheon, May 14, 2009

Kevin Fullan (Mueller Flow Control), Chairman of CIPH's IPVF Council and Incoming Chair **Dan Milroy** (Anvil International Canada) are pleased to announce the latest successful IPVF Networking Luncheon sponsored by CIPH: **"Strategies for Growth in tough times for Companies in the PVF Sector"** held on May 14th in Oakville, Ontario, featuring keynote speaker Joan Adams of Supply House Times. 40 PVF industry professionals attended.

This presentation delivered a comprehensive overview on how current economic conditions are affecting the PVF sector, and discussed best practices companies can employ to address these conditions, by watching cash flow, developing strategic partnerships, improving staff training and committing to total customer service.

Joan Adams contributes the monthly article "Adams on PVF Supply" for Supply House Times, and has consulted for industrial clients for more than 15 years. Joan headed DITT, the consultancy arm of the French National Utility, Electricité de France, and was a managing consultant at A.T. Kearney. Later, she established Pierian, a consultancy that brings sustained and measurable success through operational excellence, customer focus, and competitive market strategy. Joan has worked on projects in Europe, Central America, Africa, Asia as well as North America. She has engineering degrees from the University of Wisconsin-Madison and MIT and an MBA from the Wharton School.

To see a copy of the presentation materials from this event, please [click here](#).

This exciting and valuable networking function was directed specifically at PVF Professionals in Canada, and is a part of an ongoing series.

If you have any questions, please contact Steve Apps, s.apps@ciph.com