

CIPH ATLANTIC REGION NEWS

VOLUME 1, ISSUE 1 FALL 2011

PRESIDENT'S MESSAGE BY KEVIN RYTER

On behalf of the Executive and Board of Directors let me welcome you to the 2011- 2012 program year for C.I.P.H.-Atlantic. I am very excited about the events we have planned for 2011-2012, which are outlined on page 2 of this newsletter. There are various business meetings (with speakers), programs and social events planned for the year ahead. I would ask all to attend these events when ever possible. Your support is key to making these events a success.

I would like to thank Rob

Barrett of Barrett Sales for his leadership over the past two years. Also, I would like to take this opportunity to thank the new incoming Board members: Mike Lovegrove (Wolseley) First Vice President, Dave Harris (Harris Atlantic) Second Vice President, and Trish MacDonald (Hydro-Mechanical Sales) Government Liaison. I would also like to thank the remaining Board members for their support for another term. We have a strong board team, and our thanks are extended to all who give generously

of their time to serve.



There are many new challenges ahead for us all in the coming year and if we can come together, I am sure we will all benefit from one another's knowledge to overcome these challenges. I look forward to a great two years as President of C.I.P.H.-Atlantic and would like to see members support our Region, to make C.I.P.H.-Atlantic as Successful as it was in years past. Your feedback is always welcome. ~ Kevin B. Ryter-President

FALL GOLF TOURNAMENT—SEPTEMBER 20, 2011

The CIPH Atlantic Region Board of Directors has been planning a full schedule of events, education and training for the 2011/12 year (see our full program line-up on page 2).

We're starting our new programming season with a **fall golf tournament**



at the Brightwood Golf Course in Dartmouth, NS on Tuesday, Sept. 20. The event will start with a members' meeting (with

lunch available for purchase) at 11:30 AM. Tee-off times start at 12:30. The event will conclude with dinner and networking.

To register for this event, go to www.regonline.com/ciph. Registration is limited to 32 so don't delay!

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Canadian Institute of Plumbing & Heating

2011-12 ATLANTIC REGION PROGRAM SCHEDULE

Mark your calendars!

The CIPH Atlantic Region Board is pleased to advise all region members of the following schedule of events for our 2011-12 programming season.

Complete event details and registration information will be sent to all members in advance via e-mail.

Date	Event Format	Location	Details
Tues. September 20, 2011	Golf Tournament	Brightwood Golf Club, 227 School St., Dartmouth, NS	Member Meeting / Lunch (for purchase) - 11:30 Tee-offs start at 12:30 Dinner/ Networking 5:30 Registration: www.regonline.com/ciph Registration \$110 for golf, \$48 for dinner.
Wed. November 9, 2011	Dinner & Speaker	Chateau Moncton, Moncton NB	Topic: Using Social Media to Build your Brand Speaker: Joel Kelly, Digital Strategies Consultant, MT&L Public Relations Registration: \$68.00
Sat. November 26, 2011	Holiday Social	McSweeney's Dinner Theatre, 700 Main Street, Moncton, NB	Celebrate the holiday season with your CIPH Atlantic Region Colleagues at McSweeney's Dinner Theatre! Registration: \$65.00; Cash Bar For more information on McSweeney's, visit http://www.mcsweeneytheatreco.com
Wed. Feb. 15, 2012	Dinner & Speaker	Brightwood Golf Club, 227 School St., Dartmouth, NS	Topic: Halifax Solar City Project (tentative) Speaker: TBA Registration: \$68.00
Thurs. Apr. 12— Fri. Apr. 13, 2012	Hydronics Training	Hilton Garden Inn, Halifax Airport, 200 Pratt & Whitney Dr., Enfield, NS	Introductory Hydronics Training **Registration limited to 40** Information on registration fees and instructor will follow soon.
Thursday, Apr. 12, 2012	AGM, Dinner & Speaker	Hilton Garden Inn, Halifax Airport, 200 Pratt & Whitney Drive, Enfield, NS	Reception: 5:00 PM Dinner & Speaker: 6:00—8:00 PM Speaker: Ted Ross, Building Code Coordinator, NS Dept. of Labour & Workforce Development Registration: \$68
Thurs. June 7, 2012	Golf Tournament	Fox Creek Golf Course, Dieppe, NB	Members' Meeting & Lunch—11:30 Tee-off: 12:30 Dinner/Networking: 5:00 PM Registration: \$110 for golf; \$48 for Dinner

SPRING GOLF TOURNAMENT RESULTS

Congratulations are extended to the winning foursome from the CIPH Atlantic Region Spring Golf Tournament, which was held on June 9 at the Royal Oaks Golf Club in Moncton. Tournament winners were Jean Guy Boudreau, John MacKinnon, Louise Goodall and Kevin Wynn.

Other prize winners included Mike Melanson (Closest to the Pin #14); John MacKinnon (Men's Longest Drive); and Sid Smith (Closest to the pin #6)



Golf tournament participants Gordon Inkpen, Louise Goodall (part of the winning foursome) and Mike Melanson prepare to hit the links.

HABITAT FOR HUMANITY FUNDRAISING EVENTS



The fifth CIPH HFH Week will take place September 18-24, 2011. This year, **CIPH Atlantic Region will be selling t-shirts with the CIPH and HFH logos.** Information on purchasing t-shirts will be sent to members via e-mail in early September.

Want to get directly involved with fundraising? CIPH members can participate in a variety of ways, including: 50/50 draws, raffles, bake

sales, customer breakfasts or customer BBQ's. All money raised can be directed to a local HFH affiliate in your community. This is a great way for your company to give back to your community, all the while working together as an industry association. Start making your fundraising plans today. Contact Nancy Barden: barden@sympatico.ca if you wish to receive complimen-

tary promotional posters to help promote your upcoming events or if you are interested in selling house cut outs in support of Habitat for Humanity. House cut outs are available to members at no cost. Simply sell the houses for a minimum \$2 donation during CIPH HFH Week and display them around your office/warehouse to show your support of Habitat for Humanity Canada.

Do you have discontinued products you need removed from your warehouse? Habitat for Humanity Restores will take all new products and provide your company with a tax receipt for 50% of the retail value of the product. Let's work together to keep obsolete/discontinued products from going into our landfills. Contact Nancy Barden barden@sympatico.ca.

The **CIPH Gala in support of Habitat for Humanity Canada** will be held on March 21, 2012 at the Fairmont Royal York Hotel on the eve of the CMX CIPHEX Trade Show in Toronto, ON. Martin Dubé, internationally renowned impressionist will entertain and definitely provide a show you will not want to miss. Watch for more information to be available shortly through CIPH.

NAME THE NEWSLETTER!

Do you have a creative name for the newly re-launched CIPH Atlantic Region Newsletter? Send us your ideas by Friday, October 14 for consideration by the Board.

The CIPH member who submits the selected name will receive a \$50 discount

on a future CIPH Atlantic Region event.

Some other regional newsletter names include:

"Spouting Off!" - Newfoundland & Labrador

"The Flow" - Ontario

"Plumblin'" - BC

"Backflow" - Edmonton

"Connection" - Saskatchewan

Submit your newsletter suggestions to Christine James, CIPH Regional Coordinator, cjames@pathfinder-group.com by Oct. 14.



**Canadian Institute
of Plumbing & Heating**

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The Canadian Institute of Plumbing & Heating is a not-for-profit trade association founded in 1933. CIPH members are located right across Canada and employ more than 10,000 Canadians. CIPH is the Canadian Association representing the interests of companies that manufacture, sell, and distribute Plumbing, Hydronic Heating, PVF and Waterworks products and services. CIPH wholesalers operate more than 700 warehouses and showrooms across Canada. Total industry sales exceed \$5 billion annually.

CIPH Atlantic Region is one of nine active CIPH regions across Canada providing programs that promote and support the mission and objectives of CIPH while providing local networking and training opportunities.

More than 2000 members attend regional events on an annual basis. In addition, each region provides members with a local newsletter, opportunities to attend business meetings, professional development workshops, golf tournaments and special events.

YOUR CIPH ATLANTIC BOARD OF DIRECTORS

The CIPH Atlantic Region Board of Directors welcomes feedback and suggestions from members!

Atlantic Region Board Members

Officers:

Kevin Ryter, Royal Pipe, President

Mike Lovegrove, Wolseley, First Vice President

David Harris, Harris Atlantic Sales, 2nd Vice President

Rob Barrett, Barrett Sales, Treasurer & Past-President

Members at Large:

George Bell, Bell & Bell Sales Co. Ltd.

Scott Donnelly, Wolseley Canada Inc.

Louise Goodall, Trustek Sales Inc.

Trish MacDonald, Hydro-Mechanical Sales Ltd.

Mike Patterson, Emco Distribution Group

Bob Richard, Emco Distribution Group

Randy Smith, IPEX Inc.

CIPH National Board Liaison:

Paul Eldridge, J. W. Bird &

Region Coordinator:

Christine James, MA, CAE
Pathfinder Association
Management Group

Please feel free to contact the CIPH Atlantic Board members through our Region Coordinator, Christine James, at cjames@pathfinder-group.com, or by phone at 902-425-2445.

OTHER UPCOMING EVENTS

Nov. 3, 2011
CIPHEX Road Show
St. John's NL

Mar. 22-24, 2012
CMX CIPHEX
Toronto, ON

May 2-3, 2012
MEET Show
Moncton, NB

September 2013
Road Show
Halifax, NS